# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 8-K**

### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): January 20, 2022

# LIMELIGHT NETWORKS, INC.

(Exact name of Registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization) 001-33508 (Commission File Number)

20-1677033 (I.R.S. Employer Identification Number)

2220 W. 14th Street

Tempe, AZ 85281 (Address, including zip code, of principal executive offices)

(602) 850-5000

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class Common stock, par value \$0.001 per share Trading Symbol(s) LLNW

Name of exchange on which registered NASDAQ

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425) 

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b)) 

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. 

#### Item 2.02 Results of Operations and Financial Condition.

On January 20, 2022, Limelight Networks, Inc. issued a press release regarding its financial results for the fourth quarter ended December 31, 2021, and certain other information. The full text of this press release is furnished herewith as Exhibit 99.1.

The information in this Form 8-K and the Exhibit attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section, or incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

### Item 9.01 Financial Statements and Exhibits.

### (d) Exhibits

Exhibit Number	Description
99.1	Limelight Networks, Inc. Press Release dated January 20, 2022 (furnished herewith).
104.0	Cover Page Interactive Data File (embedded within the Inline XBRL document)

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### LIMELIGHT NETWORKS, INC.

Dated: January 20, 2022

By: /s/ Michael DiSanto

Michael DiSanto Chief Administrative and Legal Officer & Secretary

## Limelight Networks Reports Record Fourth Quarter Results and Provides Strong Guidance for 2022

**SCOTTSDALE, Ariz., January 20, 2022** – Limelight Networks, Inc. (Nasdaq: LLNW) (Limelight), a leading provider of edge enabled content delivery and AppOps solutions at the edge, today reported financial results for the fourth quarter ended December 31, 2021. Delivering on several key milestones in its 2021 strategic plan, the company reported significant revenue, gross margin and adjusted EBITDA growth quarter over quarter.

"As expected, our fourth quarter built on the momentum exhibited in the third quarter. Revenue for the fourth quarter came in at \$62.9 million, up 14% quarter over quarter and year over year. Gross Margin was 35.4%, up 670 basis points quarter over quarter and Adjusted EBITDA margin was 15%, up from 11% in the third quarter of 2021. On an organic basis, revenue growth was 7% and we generated over \$3 million in free cash flow. Layer0 contributed \$3.8 million in the quarter bringing their total contribution to the year to \$4.5 million, in line with guidance of \$4-5 million," said Bob Lyons, President and Chief Executive Officer.

"We have made meaningful progress in our core business with dramatic performance improvements in our network, a revitalized go-to-market strategy and new product cadence. We are changing the narrative around Limelight from a usage-based network to a high growth, higher margin edge enabled solutions company," said Lyons. "Our integrated solution set is seeing significant traction, be it among startups or multi-billion companies, and across verticals such as financial services, consumer products and telecom. We are already gaining share of the incremental TAM we outlined in our August strategy session last year."

"We are executing against our strategy and remain confident in our ability to build on this progress and continue delivering on our Improve-Expand-Extend framework," said Lyons."

Improve: Continued improvement in operational performance and cost structure:

- Our client sentiment metric improved double digits in the second half of 2021, across our global top 20.
- First quarterly revenue growth of our core content delivery solution in six quarters.
- New traffic records with December 5th exceeding the previous record by 18%. December was the highest traffic month with traffic exceeding the previous record by 14%. Previous records had been established about a year ago.
- Quarter over quarter cash gross margin expansion of almost 500 basis points and year over year expansion of 380 basis points.
- Completion of \$30 million in planned annualized costs savings.
- Improved operating leverage resulting in a 46% adjusted EBITDA flow through of the sequential quarterly revenue growth, while accelerating our investment in our go-to-market efforts.

**Expand:** Existing client and new logo growth driving meaningful revenue expansion:

- 14% quarter over quarter and year over year revenue growth delivering organic growth of 7% year over year.
- 18 of Top 20 Limelight customers grew revenue more than 20% for the third quarter in a row.
- Total Bookings increased 45% quarter over quarter.
- Many new opportunities were closed in the fourth quarter, with more than 10 of those averaging greater than \$100,000 in Annual Contract Value.
- New client wins include a large consumer products company with more than 100 household brands.
- We have made significant productivity improvements in our land and expand motions and are now increasing capacity at an accelerated pace. We expect to mostly complete sales team hiring goals by 1Q22, a quarter ahead of plan.
- The pipeline for both solution sets Content Delivery and AppOps continues to grow.

Extend: Extension of new growth products:

- In the fourth quarter, we launched the Layer0 by Limelight offering for web applications, which is our flagship product for the AppOps segment. This is the first new product resulting from our acquisition of Layer0 and empowers development teams to ship up to twice as fast and offer sub-second page loads.
- This was followed by the GraphQL caching and serverless hosting functionality. Layer0 has solved the key challenge of caching GraphQL APIs at the network edge, which is not supported by traditional web CDNs.
- In a few weeks we will be launching our Security offerings to round out the suite and improve our value proposition for outcome buyers.
- EdgeXtend continued to build on the momentum we saw over the last few quarters. We expect continued growth in this product in 2022.

## Strategic priorities for 2022:

- **Productive growth capacity:** Supported by the improved productivity of our land-and-expand motions, we will continue to increase the capacity of our commercial teams.
- Edge architecture: Implementation of identified architectural improvements with a targeted 30% increase in capacity and throughput.
- Automation: Leveraging the application skills acquired with Layer0, we will improve automation across our platform and operations. This will improve efficiency, quality and increase productivity.
- **Developer Ecosystem:** We will continue to invest in targeted developer communities to further accelerate our AppOps mindshare.
- Edge enabled solutions: We will continue to release new and improved edge enabled solutions with a focus on core IP that delivers the best price-performance feature set for the outcome buyer by leveraging our edge platform.

## Fourth Quarter 2021 Financial Results

- Revenue of \$62.9 million, up 14% from the third quarter of 2021 and compared to the fourth quarter of 2020.
- GAAP net loss of \$7.7 million, or \$(0.06) per basic share, an improvement of \$2.4 million from the net loss of \$10.1 million, or \$(0.08) per basic share, in the third quarter of 2021. GAAP net loss was \$8.3 million, or \$(0.07) per basic share in the fourth quarter of 2020. GAAP net loss included \$2.6 million in restructuring and transition related charges in the fourth quarter and \$1.8 million in the third quarter of 2021, respectively.
- Non-GAAP net income was \$2.4 million, or \$0.02 per basic share, an improvement of \$3.9 million from the Non-GAAP net loss of 1.5 million, or \$(0.01) per basic share, in the third quarter of 2021. Non-GAAP net loss was \$3.8 million, or \$(0.03) per basic share in the fourth quarter of 2020.
- Adjusted EBITDA was \$9.7 million, an improvement of \$3.6 million from \$6.1 million for the third quarter of 2021. Adjusted EBITDA was \$3.6 million for the fourth quarter of 2020.
- EBITDA was \$0.5 million, an improvement of \$2.5 million from \$(2.0) million for the third quarter of 2021. EBITDA was break-even for the fourth quarter of 2020.
- Cash, cash equivalents and marketable securities total \$79.3 million at the end of the fourth quarter 2021.
- Limelight ended the fourth quarter of 2021 with 552 employees and employee equivalents, up from 529 at the end of the third quarter of 2021, and down from 618 at the end of the fourth quarter of 2020.

## Guidance

"In the second half of 2021 we established a sustainable trajectory and in 2022, we expect to build on the momentum and the progress. We have a revitalized network, a growing sales team and new products which should drive continued growth in both solution sets, Content Delivery and AppOps" said Lyons.

## Limelight Networks, Inc. 2022 Guidance

	January 2022
Revenue	\$240 to \$250 million
GAAP Basic EPS	\$(0.27) to \$(0.22)
Non-GAAP EPS	\$(0.06) to \$(0.01)
Adjusted EBITDA	\$24 to \$28 million
Capital expenditures	\$20 to 25 million

**Financial Tables** 

Limelight Networks, Inc.

# Condensed Consolidated Balance Sheets (In thousands, except per share data)

		December 31, 2021	September 30, 2021		December 31, 2020		
ACCENTO		(Unaudited)	(Unaudited)				
ASSETS							
Current assets:	\$	41,918	39,585	\$	46,795		
Cash and cash equivalents Marketable securities	Э		,	Э	46,795		
		37,367	36,201 46,179		- ,		
Accounts receivable, net		42,217	,		31,675		
Income taxes receivable		61	62		68		
Prepaid expenses and other current assets		13,036	13,396		15,588		
Total current assets		134,599	135,423		171,054		
Property and equipment, net		32,885	36,392		46,418		
Operating lease right of use assets		7,413	7,683		10,150		
Marketable securities, less current portion		40	40		40		
Deferred income taxes		1,908	1,693		1,530		
Goodwill		114,511	105,221		77,753		
Intangible assets, net		14,613	23,680		_		
Other assets		5,485	5,972		7,233		
Total assets	\$	311,454	316,104	\$	314,178		
LIABILITIES AND STOCKHOLDERS' EQUITY							
Current liabilities:							
Accounts payable	\$	11,631	13,768	\$	4,587		
Deferred revenue		3,266	7,965		933		
Operating lease liability obligations		1,861	1,966		2,465		
Income taxes payable		888	443		253		
Other current liabilities		21,934	17,950		17,560		
Total current liabilities		39,580	42,092		25,798		
Convertible senior notes, net		121,782	121,576		100,945		
Operating lease liability obligations, less current portion		9,616	10,045		11,265		
Deferred income taxes		308	308		279		
Deferred revenue, less current portion		116	307		220		
Other long-term liabilities		777	453		479		
Total liabilities		172,179	174,781		138,986		
Commitments and contingencies		·	-		, i		
Stockholders' equity:							
Convertible preferred stock, \$0.001 par value; 7,500 shares authorized; no shares issued and outstanding		_	_		_		
Common stock, \$0.001 par value; 300,000 shares authorized; 134,337, 133,812 and 123,653 shares issued and outstanding at December 31, 2021, September 30, 2021 and December 31, 2020, respectively		134	134		124		
Additional paid-in capital		576,807	571,268		556,512		
Accumulated other comprehensive loss		(8,345)	(8,491)		(7,511)		
Accumulated deficit		(429,321)	(421,588)		(373,933)		
Total stockholders' equity	_	139,275	141,323	_	175,192		
Total liabilities and stockholders' equity	\$	311,454	316,104	\$	314,178		

# Limelight Networks, Inc. Condensed Consolidated Statements of Operations (In thousands, except per share data) (Unaudited)

Three Months Ended									<b>Twelve Months Ended</b>				
	Dec. 31, 2021		Sept. 30, 2021	Percent Change		Dec. 31, 2020	Percent Change		Dec. 31, 2021	Dec. 31, 2020	Percent Change		
\$	62,885	\$	55,202	14 %	\$	55,394	14 %	\$	217,630	\$ 230,194	(5)%		
	35,434		33,687	5 %		33,103	7 %		135,142	125,509	8 %		
	5,215		5,685	(8)%		5,468	(5)%		22,508	21,579	4 %		
	40,649		39,372	3 %		38,571	5 %		157,650	147,088	7 %		
	22,236		15,830	40 %		16,823	32 %		59,980	83,106	(28)%		
	35.4 %		28.7 %			30.4 %			27.6 %	36.1 %			
	10,415		10,532	(1)%		7,464	40 %		41,359	31,284	32 %		
	8,433		5,987	41 %		9,666	(13)%		30,051	42,945	(30)%		
	5,524		5,205	6 %		5,066	9 %		22,044	21,680	2 %		
	976		730	34 %		542	80 %		2,794	1,591	76 %		
	2,627		1,770	NM		—	NM		13,425	—	NM		
	27,975		24,224	15 %		22,738	23 %		109,673	97,500	12 %		
	(5,739)		(8,394)	NM		(5,915)	NM		(49,693)	(14,394)	NM		
	(1,346)		(1,308)	NM		(2,183)	NM		(5,245)	(3,939)	NM		
	30		17	NM		29	NM		134	69	NM		
	(243)		(209)	NM		28	NM		(1,108)	(368)	NM		
	(1,559)		(1,500)	NM		(2,126)	NM		(6,219)	(4,238)	NM		
	(7,298)		(9,894)	NM		(8,041)	NM		(55,912)	(18,632)	NM		
	435		211	NM		268	NM		1,153	645	NM		
\$	(7,733)	\$	(10,105)	NM	\$	(8,309)	NM	\$	(57,065)	\$ (19,277)	NM		
\$	(0, 06)	\$	(0.08)		\$	(0.07)		\$	(0.45)	\$ (0.16)			
	· /	: =	<u> </u>		_	<u>`</u>		ψ	<u>, , ,  </u>				
\$	(0.06)	\$	(80.0)		\$	(0.07)			(0.45)	(0.16)			
	134,023		126,791			123,225			127,789	121,196			
		2021 \$ 62,885 35,434 5,215 40,649 22,236 35,4 % 10,415 8,433 5,524 976 2,627 27,975 (5,739) (1,346) 30 (243) (1,559) (7,298) 435 \$ (7,733) \$ (0.06) \$ (0.06)	2021         \$           \$         62,885         \$           35,434         5,215         40,649           22,236         35,4 %         10,415           8,433         5,524         976           2,627         2,627         10,415           2,627         2,627         10,415           30         2,627         10,415           (1,346)         30         10,415           (1,5739)         (1,559)         10,415           (1,559)         (7,298)         435           \$         (7,733)         \$           \$         (0,06)         \$           \$         (0,06)         \$	Dec. 31, 2021Sept. 30, 2021 $$ 62,885$ $$ 55,202$ $$ 5,215$ $$ 55,202$ $35,434$ $33,687$ $5,215$ $5,685$ $40,649$ $39,372$ $22,236$ $15,830$ $35,4\%$ $28,7\%$ $22,236$ $10,415$ $10,415$ $10,532$ $8,433$ $5,987$ $5,524$ $5,205$ $976$ $730$ $2,627$ $1,770$ $27,975$ $24,224$ $(5,739)$ $(8,394)$ $(1,346)$ $(1,308)$ $30$ $17$ $(243)$ $(209)$ $(1,559)$ $(1,500)$ $(7,298)$ $(9,894)$ $435$ $2111$ $$ (7,733)$ $$ (10,105)$ $$ (0.06)$ $$ (0.08)$ $$ (0.06)$ $$ (0.08)$	Dec. 31, 2021Sept. 30, 2021Percent Change\$ $62,885$ \$ $55,202$ $14\%$ 35,434 $33,687$ $5\%$ $5,215$ $5,685$ $(8)\%$ $40,649$ $39,372$ $3\%$ $22,236$ $15,830$ $40\%$ $35,4\%$ $28.7\%$ $10,415$ $10,532$ $(1)\%$ $8,433$ $5,987$ $41\%$ $5,524$ $5,205$ $6\%$ $976$ $730$ $34\%$ $2,627$ $1,770$ NM $27,975$ $24,224$ $15\%$ $(5,739)$ $(8,394)$ NM $30$ $17$ NM $(243)$ $(209)$ NM $(1,559)$ $(1,500)$ NM $(7,298)$ $(9,894)$ NM $435$ $211$ NM $$(7,733)$ $$(10,105)$ NM $$(0.06)$ $$(0.08)$	Dec. 31, 2021         Sept. 30, 2021         Percent Change           \$         62,885         \$         55,202         14 %         \$           35,434         33,687         5 % $(8)\%$ \$           40,649         39,372         3 %         22,236         15,830         40 %           35,4 %         28,7 % $(1)\%$ $(1)\%$ $(1)\%$ $(1)\%$ 8,433         5,987         41 % $(1)\%$ $(1,346)$ $(1,308)$ $(1)\%$ 27,975         24,224         15 % $(5,739)$ $(8,394)$ $(1,308)$ $(1,346)$ $(1,346)$ $(1,308)$ $11\%$ $(1,559)$ $(1,500)$ $NM$ $(1,559)$ $(1,500)$ $NM$ $(7,298)$ $(9,894)$ $NM$ $(1,559)$ $(1,0105)$ $NM$ $(1,55)$ $(1,008)$ $S$ $(1,06)$ $$(0.08)$ $$(0.08)$ $$(0.08)$ $$(0.08)$ $$(0.08)$	$\begin{tabular}{ c c c c c c } \hline Dec. 31, & 2021 & 2021 & Change & 2020 \\ \hline $ 62,885 $ $ 55,202 & 14 \% $ $ 55,394 \\ \hline $ 35,434 & 33,687 & 5 \% & 33,103 \\ \hline $ 5,215 & 5,685 & (8)\% & 5,468 \\ \hline $ 40,649 & 39,372 & 3 \% & 38,571 \\ \hline $ 22,236 & 15,830 & 40 \% & 16,823 \\ \hline $ 35,4 \% & 28.7 \% & 30.4 \% \\ \hline $ 10,415 & 10,532 & (1)\% & 7,464 \\ \hline $ 8,433 & 5,987 & 41 \% & 9,666 \\ \hline $ 5,524 & 5,205 & 6 \% & 5,066 \\ \hline $ 976 & 730 & 34 \% & 542 \\ \hline $ 2,627 & 1,770 & NM & \\ \hline $ 27,975 & 24,224 & 15 \% & 22,738 \\ \hline $ (5,739) & (8,394) & NM & (5,915) \\ \hline $ (1,346) & (1,308) & NM & (2,183) \\ \hline $ 30 & 17 & NM & 29 \\ \hline $ (1,346) & (1,308) & NM & (2,183) \\ \hline $ 30 & 17 & NM & 29 \\ \hline $ (243) & (209) & NM & 28 \\ \hline $ (1,559) & (1,500) & NM & (2,126) \\ \hline $ (7,298) & (9,894) & NM & (8,041) \\ \hline $ 435 & 211 & NM & 268 \\ \hline $ $ (7,733) & $ (0.08) & $ $ (0.07) \\ \hline $ $ (0.06) & $ $ (0.08) & $ $ $ (0.07) \\ \hline \end{tabular}$	$\begin{array}{ c c c c c c c c c c c c c c c c c c c$	$\begin{array}{ c c c c c c c c c c c c c c c c c c c$	$\begin{array}{ c c c c c c c c c c c c c c c c c c c$	$\begin{array}{ c c c c c c c c c c c c c c c c c c c$		

(1) Includes share-based compensation (see supplemental table for figures)

## Limelight Networks, Inc. Supplemental Financial Data (In thousands) (Unaudited)

		Т	hree	 Twelve Mo	nths Ended				
	Γ	Dec. 31, 2021		Sept. 30, 2020		Dec. 31, 2019	Dec. 31, 2021		Dec. 31, 2020
Share-based compensation:		2021		2020		2019	 2021		2020
Cost of services	\$	590	\$	438	\$	313	\$ 1,732	\$	1,998
General and administrative		3,489		2,301		1,840	13,692		7,611
Sales and marketing		1,186		640		764	2,784		3,519
Research and development		1,120		662		562	2,767		2,589
Restructuring and transition related charges		(254)		(384)	_		 1,633		
Total share-based compensation	\$	6,131	\$	3,657	\$	3,479	\$ 22,608	\$	15,717
Depreciation and amortization:									
Network-related depreciation	\$	5,215	\$	5,685	\$	5,468	\$ 22,508	\$	21,579
Other depreciation and amortization		249		409		542	1,746		1,591
Amortization of intangible assets		727		321			 1,048		
Total depreciation and amortization	\$	6,191	\$	6,415	\$	6,010	\$ 25,302	\$	23,170
Net increase (decrease) in cash, cash equivalents and marketable securities:	\$	3,499	\$	(43,750)	\$	(1,069)	\$ (44,438)	\$	105,388
End of period statistics:									
Approximate number of active customers		580		581		527	580		527
Number of employees and employee equivalents		552		529		618	552		618

### Limelight Networks, Inc. Condensed Consolidated Statements of Cash Flows (In thousands) (Unaudited)

		1.	~						Ended	
	2021	Dec. 31, 2021		Sept. 30, 2021		c. 31, 020		Dec. 31, 2021	]	Dec. 31, 2020
Operating activities Net loss	¢ (7	777)	¢	(10,105)	¢	(8,309)	¢		¢	(19,277)
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:	\$ (7,	733)	\$	(10,105)	Э	(8,309)	\$	(57,065)	Э	(19,277)
Depreciation and amortization	6	191		6,415		6,010		25,302		23,170
Share-based compensation		,131		3,657		3,479		22,608		15,717
Foreign currency remeasurement (gain) loss	0	200		(252)		3,479		134		214
Deferred income taxes	(	200		(117)		(14)		(429)		(94)
(Gain) loss on sale of property and equipment	(	(28)		(117)		(14)		(429)		(94)
Accounts receivable charges		35		200		325		1,082		801
Amortization of premium on marketable securities		282		415		519		1,002		606
Realized loss on marketable securities		202		415				1,0/9		
Noncash interest expense		207		204		(3) 1070		811		(3) 1938
Changes in operating assets and liabilities:		207		204		10/0		011		1930
Accounts receivable	2	928		(18,999)		10,221		(9,109)		2,000
Prepaid expenses and other current assets	5	288		1,239		(3,038)		1,966		(5,717)
Income taxes receivable		(51)				(3,038)		(47)		(5,717) 19
Other assets	1	(51) ,604		(6) 1,105		258		3,621		2,762
Accounts payable and other current liabilities		,004		1,105		(9,228)		9,424		(1,069)
Deferred revenue		519)		4,997		(9,220)		(879)		(1,003)
	(3,	448		4,997		86		658		71
Income taxes payable Other long term liabilities		448 327		84		(99)		301		/1 167
Net cash provided by (used in) operating activities		,340						10		-
Investing activities	/	,340		(9,775)		1,753		10		21,328
Purchases of marketable securities	(17	238)		(13,427)		(36,064)		(62,076)		(88,754)
Sale and maturities of marketable securities	· · · ·	,760		(13,427) 52,285		× · · · · · · · · · · · · · · · · · · ·		99,760		
Purchases of property and equipment		901)				8,272				11,172
Proceeds from sale of property and equipment	(3,	28		(2,295) 112		(2,957) 1		(15,810) 247		(25,085)
Acquisition of business, net of cash acquired										2
•				(30,968)		(20.740)		(30,968)		(102.005)
Net cash (used in) provided by investing activities	(5,	351)		5,707		(30,748)		(8,847)		(102,665)
Financing activities										101 000
Proceeds from issuance of debt, net								_		121,600
Purchase of capped calls						(75)		(20)		(16,413)
Payment of debt issuance costs				(017)		(75)		(30)		(859)
Payment of employee tax withholdings related to restricted stock vesting	(	311)		(217)		(891)		(1,626)		(4,878)
Proceeds from employee stock plans		725				1,377		6,185		10,068
Net cash provided by (used in) financing activities		414		(217)		411		4,529		109,518
Effect of exchange rate changes on cash and cash equivalents		(70)		(195)		210		(569)		279
Net increase (decrease) in cash and cash equivalents		,333		(4,480)		(28,374)		(4,877)		28,460
Cash and cash equivalents, beginning of period		,585		44,065		75,169		46,795		18,335
Cash and cash equivalents, end of period	\$ 41	,918	\$	39,585	\$	46,795	\$	41,918	\$	46,795

## **Use of Non-GAAP Financial Measures**

To evaluate our business, we consider and use non-generally accepted accounting principles (Non-GAAP) net income (loss), EBITDA and Adjusted EBITDA as supplemental measures of operating performance. These measures include the same adjustments that management takes into account when it reviews and assesses operating performance on a period-to-period basis. We consider Non-GAAP net income (loss) to be an important indicator of overall business performance. We define Non-GAAP net income (loss) to be U.S. GAAP net income (loss), adjusted to exclude share-based compensation, non-cash interest expense, restructuring and transition related charges, acquisition and legal related expenses, and amortization of intangible assets. We believe that EBITDA provides a useful metric to investors to compare us with other companies within our industry and across industries. We define EBITDA as U.S. GAAP net income (loss) adjusted to exclude depreciation and amortization, interest expense, interest and other (income) expense, and income tax expense. We define Adjusted EBITDA as EBITDA adjusted to exclude share-based compensation, restructuring and transition related charges and acquisition related expenses. We

use Adjusted EBITDA as a supplemental measure to review and assess operating performance. Our management uses these Non-GAAP financial measures because, collectively, they provide valuable information on the performance of our on-going operations, excluding non-cash charges, taxes and non-core activities (including interest payments related to financing activities). These measures also enable our management to compare the results of our on-going operations from period to period, and allow management to review the performance of our on-going operations against our peer companies and against other companies in our industry and adjacent industries. We believe these measures also provide similar insights to investors, and enable investors to review our results of operations "through the eyes of management."

Furthermore, our management uses these Non-GAAP financial measures to assist them in making decisions regarding our strategic priorities and areas for future investment and focus. The terms Non-GAAP net income (loss), EBITDA and Adjusted EBITDA are not defined under U.S. GAAP, and are not measures of operating income, operating performance or liquidity presented in accordance with U.S. GAAP. Our Non-GAAP net income (loss), EBITDA and Adjusted EBITDA have limitations as analytical tools, and when assessing our operating performance, Non-GAAP net income (loss), EBITDA and Adjusted EBITDA should not be considered in isolation, or as a substitute for net income (loss) or other consolidated income statement data prepared in accordance with U.S. GAAP. Some of these limitations include, but are not limited to:

- EBITDA and Adjusted EBITDA do not reflect our cash expenditures or future requirements for capital expenditures or contractual commitments;
- These measures do not reflect changes in, or cash requirements for, our working capital needs;
- Non-GAAP net income (loss) and Adjusted EBITDA do not reflect the cash requirements necessary for litigation costs, including provision for litigation and litigation expenses;
- These measures do not reflect the interest expense, or the cash requirements necessary to service interest or principal payments, on our debt that we may incur;
- These measures do not reflect income taxes or the cash requirements for any tax payments;
- Although depreciation and amortization are non-cash charges, the assets being depreciated and amortized will be replaced sometime in the future, and EBITDA and Adjusted EBITDA do not reflect any cash requirements for such replacements;
- While share-based compensation is a component of operating expense, the impact on our financial statements compared to other companies can vary significantly due to such factors as the assumed life of the options and the assumed volatility of our common stock; and
- Other companies may calculate Non-GAAP net income (loss), EBITDA and Adjusted EBITDA differently than we do, limiting their usefulness as comparative measures.

We compensate for these limitations by relying primarily on our U.S. GAAP results and using Non-GAAP net income (loss), EBITDA and Adjusted EBITDA only as supplemental support for management's analysis of business performance. Non-GAAP net income (loss), EBITDA and Adjusted EBITDA are calculated as follows for the periods presented in thousands:

## **Reconciliation of Non-GAAP Financial Measures**

In accordance with the requirements of Item 10(e) of Regulation S-K, we are presenting the most directly comparable U.S. GAAP financial measures and reconciling the unaudited Non-GAAP financial metrics to the comparable U.S. GAAP measures. Per share amounts may not foot due to rounding.

### Limelight Networks, Inc. Reconciliation of U.S. GAAP Net Income (Loss) to Non-GAAP Net Income (Loss) (In thousands) (Unaudited)

	Three Months Ended												Twelve Months Ended									
	December 31, 2021 September 30, 2021								Decemb	er 31	, 2020		December	31,	2021	December 31, 2020						
	A	mount	Pe	er Share	I	Amount	P	er Share	1	Amount	Р	er Share		Amount	Pe	er Share	P	Amount	Pe	er Share		
U.S. GAAP net loss	\$	(7,733)	\$	(0.06)	\$	(10,105)	\$	(0.08)	\$	(8,309)	\$	(0.07)	\$	(57,065)	\$	(0.45)	\$	(19,277)	\$	(0.16)		
Share-based compensation		6,385		0.05		4,041		0.03		3,479		0.03		16,411		0.13		15,717		0.13		
Noncash interest expense		207		_		204		_		1,070		0.01		811		0.01		1,938		0.02		
Restructuring and transition related charges		2,627		0.02		1,770		0.01		_				18,252		0.14		_		_		
Acquisition and legal related expenses		199		_		2,263		0.02		_		_		2,640		0.02		_		_		
Amortization of intangible assets		727		0.01		321		_		_		_		1,048		0.01		_		_		
Non-GAAP net (loss) income	\$	2,412	\$	0.02	\$	(1,506)	\$	(0.01)	\$	(3,760)	\$	(0.03)	\$	(17,903)	\$	(0.14)	\$	(1,622)	\$	(0.01)		
Weighted average shares used in per share calculation:				134,023				126,791				123,225			-	127,789				121,196		

### Limelight Networks, Inc. Reconciliation of U.S. GAAP Net Income (Loss) to EBITDA to Adjusted EBITDA (In thousands) (Unaudited)

			Thre	ee Months Ended	Twelve Mo	nths Ended				
	D	ecember 31, 2021	5	September 30, 2021	December 31, 2020			December 31, 2021	I	December 31, 2020
U.S. GAAP net loss	\$	(7,733)	\$	(10,105)	\$	(8,309)	\$	(57,065)	\$	(19,277)
Depreciation and amortization		6,191		6,415		6,010		25,302		23,170
Interest expense		1,346		1,308		2,183		5,245		3,939
Interest and other (income) expense		213		192		(57)		974		299
Income tax expense		435		211		268		1,153		645
EBITDA	\$	452	\$	(1,979)	\$	95	\$	(24,391)	\$	8,776
Share-based compensation		6,385		4,041		3,479		16,411		15,717
Restructuring and transition related charges		2,627		1,770		—		18,252		_
Acquisition and legal related expenses		199		2,263		—		2,640		_
Adjusted EBITDA	\$	9,663	\$	6,095	\$	3,574	\$	12,912	\$	24,493

For future periods, we are unable to provide a reconciliation of EBITDA and Adjusted EBITDA to net income (loss) as a result of the uncertainty regarding, and the potential variability of, the amounts of depreciation and amortization, interest expense, interest and other (income) expense and income tax expense, that may be incurred in the future.

## **Conference Call**

At approximately 4:30 p.m. EST (1:30 p.m. PST) today, management will host a quarterly conference call for investors. Interested parties can access the call by dialing (844)-200-6205 from the United States or (929)-526-1599 internationally, with access code 647856. The conference call will also be audio cast live from http://www.limelight.com and a replay will be available following the call from the Limelight website.

## **Forward-Looking Statements**

This press release contains forward-looking statements that involve risks and uncertainties. These statements include, among others, statements regarding our expectations regarding revenue, gross margin, non-GAAP net income (loss), capital expenditures, and our future prospects, areas of investment, and product launches. Our expectations and beliefs regarding these matters may not materialize. The potential risks and uncertainties that could cause actual results or outcomes to differ materially from the results or outcomes predicted include, among other things, reduction of demand for our services from new or existing clients, unforeseen changes in our hiring patterns, adverse outcomes in litigation, experiencing expenses that exceed our expectations and acquisition activities and contributions from acquired businesses. A detailed discussion of these factors and other risks that affect our business is contained in our SEC filings, including our most recent reports on Forms 10-K and 10-Q, particularly under the heading "Risk Factors." Copies of these filings are available online on our investor relations website at investors.limelightnetworks.com and on the SEC website at www.SEC.gov. All information provided in this release and in the attachments is as of January 20, 2022, and we undertake no duty to update this information in light of new information or future events, unless required by law.

### **About Limelight**

Limelight (NASDAQ: LLNW) is an industry leader in providing edge-enabled solutions to deliver fast, secure digital experiences on a global scale. We offer powerful tools that optimize, protect and deliver our clients' valuable digital assets in an increasingly competitive marketplace. From content delivery and AppOps to Jamstack application architecture and web security, we are uniquely positioned to leverage our global private network and client-obsessed experts to help our customers win. The world's largest brands trust Limelight and we invite you to learn more about us by visiting www.limelight.com, Twitter, Facebook and LinkedIn.

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Ticker Slug: Ticker: LLNW Exchange: NASDAQ